

HR GAZETTE

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Congratulations!

Syed Muneeb Ghufan,
Senior Officer, Sales
Development based in Head
Office has completed his
MBA from IoBM

Zahid Farooq, CSL
Supervisor based in
Samundri has completed his
MBA in Marketing from
Virtual University

Majid Khan, Sales
Representative based in
Lahore has completed his
MBA from University of
Punjab

Referral Rewards

12 rewards given last
month!

Send your referrals to HR to fill
a vacancy and get a chance to
win your reward

Farewell!

- Amin Chavan – Head of Administration & Corporate Affairs, HO
- Ali Umer Usmani – Unit Manager, KARACHI
- Sarmad Rafique – Unit Manager, SUKKUR
- Tauseef Iqbal – Supplier Supervisor, KARACHI
- Summaya Bilal – Section Supervisor (Wella), KARACHI
- Syed Muhammad Hassan – Regional Admin Officer, LAHORE

Welcome on board!

- Nasir Feroz Bhatti – Head of Administration & Corporate Affairs, HO
- Haider Nawab Akhtar – Section Manager, LAHORE
- Hassaan Zafar – Section Supervisor (Institutions), KARACHI
- Shahid Khalil – Section Supervisor Sub D, BAHAWALPUR
- Muhammad Saqib – CSL Supervisor, JHELUM

Vacancies



- Unit Manager – SUKKUR
- Unit Manager – GUJRAT
- Unit Manager – KARACHI
- Section Manager – HYDERABAD
- Merchandising Supervisor – LAHORE
- Section Supervisor – GUJRAT, ABBOTTABAD & OKARA
- Section Supervisor (Wella) – KARACHI



Sialkot : Athletic Team Engagement !

There has been an increase in the engagement activities being arranged across ADP by different teams and regions in the recent past and this has served as a great morale booster for all involved. Likewise, a CSL Team Engagement Activity and Dinner was organized in Sialkot at Marala, followed by a day packed with entertainment and games!

Thanks to Fahim Saif, Muhammad Suleman and Adnan Nabi for organizing the fun filled day!



Contributed by : Fahim Saif

Moving people, moving business

Our
Top SR

Mohammad Zakir had to say this about himself

Setting goals

- I believe planning your day is extremely important to achieve goals hence I do a thorough preparation before visiting the market
- I focus on following the rules shared by my FLM and keep advice given by him in mind for maximum productivity

Business as usual

- Depends greatly on how involved and committed you are to the task at hand
- For me the most important thing is understanding and profiling my customers so I can speak their language for maximum effectiveness
- I ensure expansive coverage to capitalize on potential opportunity areas
- I go with the attitude that I need to provide solutions and services to my customers not just sell them the product

Motivation

- Being incentivized for your hard work is the greatest motivator. I left Abudawood for a better opportunity but when I was not treated respectfully I realized Abudawood is set apart from other employers because people are treated with respect, appreciated and rewarded for their hard work. That serves to motivate me everyday.

For those of you who don't know Mohammad Zakir...

Hometown: Faisalabad

Present location: Faisalabad

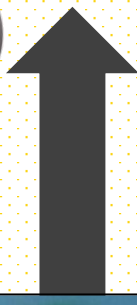
Reporting to: Muhammad Yasir Shahzad

Favorite personality: Rashid Minhas because he sacrificed his life for his country at a young age without thinking of himself or his life ahead – that is commitment to cause!

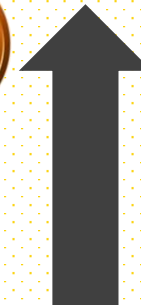
Favorite food: I can eat anything but enjoy pizza!



Muhammad Zakir
Faisalabad HFS



Inam Ullah
Lalamusa HFS



Raheel Hussain
Karachi MM

Teamwork leads to dream work

Top
performing
Unit of the
month

Unit Manager :

Usman Ali Khan

Section Supervisors:

Muzammil Malik
Rashid Maqsood

Sales Representatives :

Nadeem	Arslan
Naeem	Zahid
Qayoom	Salman
Alamgir	Shahzad
Adeel	Farooq
Shahid	Adil
Irfan	Zubair
Munir	Umer
Sadiqqe	Riaz
Ghazanfar	Abid
	Amir

Insight into the Bahawalpur Team?

It is... About enthusiasm, commitment, dedication, creativity , integrity , competencies and trust

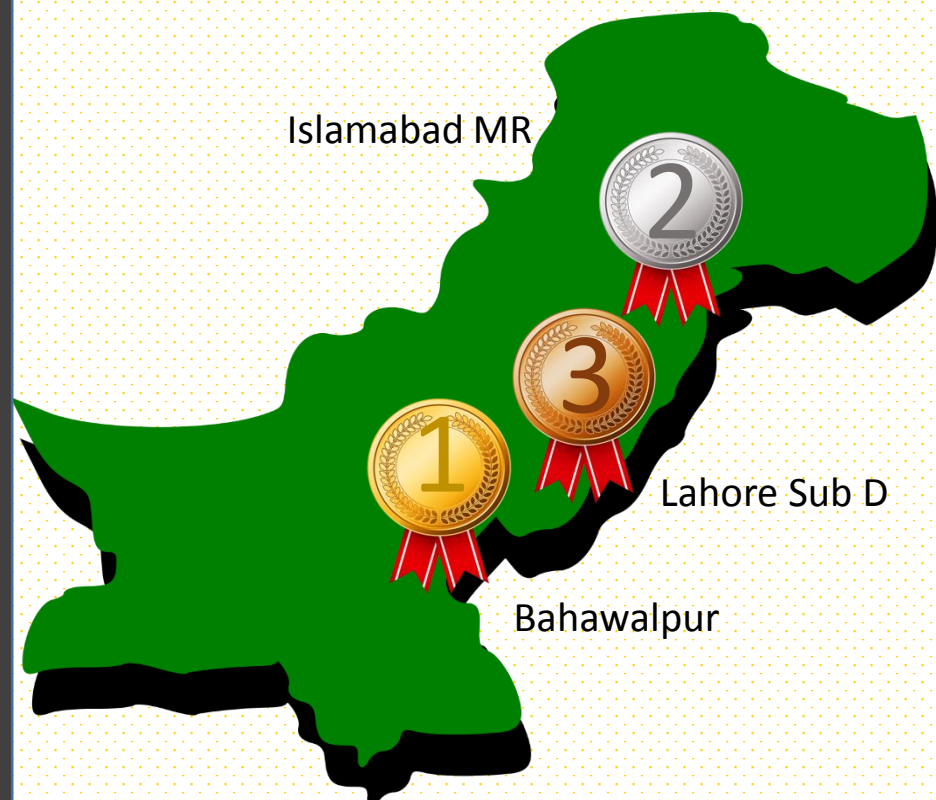
It is... Where talent wins and teamwork results in the making of champions

It is... All about synergy , where 1 + 1 makes 11

It is... About team work and collaboration. Individually we are droplets but together we make up the ocean.

Go Team!!!

June'16 IYA: 125%

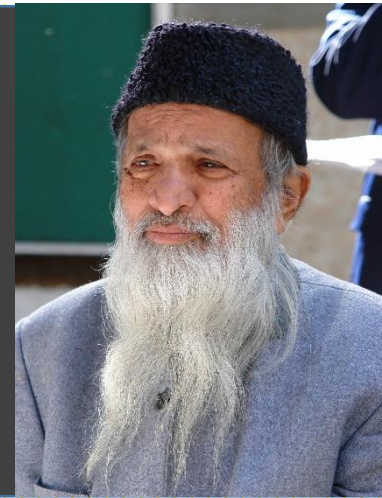




Abdul Sattar Edhi: A Life Less Ordinary

1928 -2016

Philanthropist and Chairman Of Edhi Foundation



Edhi : A man who needs no introduction because his name is an institution in itself. How can one introduce greatness? For someone who touched so many across the globe, Abdul Sattar Edhi was no ordinary person and a tribute to him is no ordinary task for how can one write something which isn't predictable or hasn't already been said about him?

Everyone has personal stories to share of his greatness and benevolence or knows of someone who has been directly affected by it. Edhi was a humble, saintly and very, very down to earth human being. And perhaps in his simplicity lay his extraordinariness. Born to a family of traders in Gujarat, Mr Edhi arrived in Pakistan in 1947. The state's failure to help his struggling family care for his mother – paralyzed and suffering from mental health issues – was his painful and decisive turning point towards philanthropy.

In the heart of Karachi, Mr Edhi, full of idealism and hope, opened his first clinic in 1951. "Social welfare was my vocation, I had to free it," he writes in his autobiography, '*A Mirror To The Blind*'. Motivated by a spiritual quest for justice, over the years Mr Edhi and his team created maternity wards, morgues, orphanages, shelters and homes for the elderly – all aimed at helping those who cannot help themselves.

He is the embodiment of everything we are not but ought to be. He was a person who was truly self-actualized. Many wonder how one achieves the kind of motivation or dedication that Edhi possessed? And while only he could have answered that, for him it was simply a state of being; Indifferent to worldly honors and acclaim. Nonetheless, he went on to achieve numerous international & National awards, accolades, and the highest civilian award bestowed by the Government : Nishan-e-Imtiaz and the world community : The Nobel Peace Prize.

Edhi worried that social progress had not matched the world's material and technological advances. He was quoted as saying in an interview once that "people had become educated but have yet to become human". In light of the recent triviality of human life and inconsequent bloodshed, let us all honour Edhi Saab by becoming more human.

May his soul rest in peace and his message of humility, simplicity and serving humanity live with us forever.

“ No religion is higher than humanity
- Abdul Sattar Edhi